

Monthly Sales Result for Fiscal year ending Feb. 2017(year on year)

		(%)								
		Mar	Apr	May	1Q	Jun	Jul	Aug	2Q	1H
Same Stores	Sales	102.2	103.0	100.6	101.9					101.9
	No. of Customers	109.8	106.0	106.9	107.4					107.4
	Ave. Purchase per Customer	93.0	97.2	94.1	94.9					94.9
All Stores	Sales	97.0	98.8	97.4	97.8					97.8
	No. of Customers	104.1	101.9	103.8	103.2					103.2
	Ave. Purchase per Customer	93.2	97.0	93.8	94.7					94.7
No. of Stores	New Stores	2	1	0	3					3
	Store Closure	0	0	3	3					3
	Total No. of Stores	454	455	452	452					452

		Sep	Oct	Nov	3Q	Dec	Jan	Feb	4Q	2H	Total
Same Stores	Sales										101.9
	No. of Customers										107.4
	Ave. Purchase per Customer										94.9
All Stores	Sales										97.8
	No. of Customers										103.2
	Ave. Purchase per Customer										94.7
No. of Stores	New Stores										3
	Store Closure										3
	Total No. of Stores										452

Note1: The "same store" means the store operated 14months or more. The number of the same store changes every month. The above are preliminary figures. In principle, preliminary figures are announced by the second business day of each month. In cases where a difference exists between the preliminary and final figures, the preliminary figures will be revised to reflect the final figures when announcing the preliminary figures for the following month.

Summary :

In May 2016, the same store sales increased 0.6% year on year(yoy), while all stores sales decreased 2.6% yoy. A calender shift of one less Saturday compared to last year had estimated negative impact of 1.6%. Also, the three closed stores in Kumamoto, because of the earthquake, had negative impact of 0.7%.

In product categories, t-shirts were the top-seller. Men's jacket, ladies' cardigan and parkas sold well too.

By this month, we have achieved positive same store sales and number of customers yoy for 11 consecutive months.

New Stores: 0

Store Closures: 3

Number of Stores:

MAC HOUSE: 347 (including Mac-House Super Store : 3, MHSSF:6, Mac-House Outlet : 7),
MAC-HOUSE PLAZA: 21, OUTLET J : 61, BLUEBERRY : 5, GOALWAY : 13, DICKIES: 1, Navy Store: 4,
TOTAL: 452