

Monthly Sales Result for Fiscal year ending Feb. 2017(year on year)

		(%)								
		Mar	Apr	May	1Q	Jun	Jul	Aug	2Q	1H
Same Stores	Sales	102.2	103.0	100.6	101.9	103.1	103.4		103.3	102.4
	No. of Customers	109.8	106.0	106.9	107.4	110.2	111.1		110.7	108.7
	Ave. Purchase per Customer	93.0	97.2	94.1	94.9	93.6	93.1		93.3	94.2
All Stores	Sales	97.0	98.8	97.4	97.8	100.7	100.0		100.3	98.7
	No. of Customers	104.1	101.9	103.8	103.2	108.1	107.7		107.9	105.1
	Ave. Purchase per Customer	93.2	97.0	93.8	94.7	93.2	92.9		93.0	93.9
No. of Stores	New Stores	2	1	0	3	0	0		0	3
	Store Closure	0	0	3	3	1	1		2	5
	Total No. of Stores	454	455	452	452	451	450		450	450

		Sep	Oct	Nov	3Q	Dec	Jan	Feb	4Q	2H	Total
Same Stores	Sales										102.4
	No. of Customers										108.7
	Ave. Purchase per Customer										94.2
All Stores	Sales										98.7
	No. of Customers										105.1
	Ave. Purchase per Customer										93.9
No. of Stores	New Stores										3
	Store Closure										5
	Total No. of Stores										450

Note1: The "same store" means the store operated 14months or more. The number of the same store changes every month. The above are preliminary figures. In principle, preliminary figures are announced by the second business day of each month. In cases where a difference exists between the preliminary and final figures, the preliminary figures will be revised to reflect the final figures when announcing the preliminary figures for the following month.

Summary :

In July 2016, the same store sales increased by 3.4% year on year(yoy), and all stores sales were just as the same level as a year earlier.

This month, cut and sewn in general and summer items such as men's shorts pushed up the total sales. Also, the functional innerwear and legwear continued to show the solid sales performance.

By this month, we have achieved same store sales(yoy) growth for 13 consecutive months from July 2015 to July 2016.

New Stores: 0

Store Closures: 1

Number of Stores:

MAC HOUSE: 347 (including Mac-House Super Store : 3, MHSSF:11, Mac-House Outlet : 5),  
MAC-HOUSE PLAZA: 21, OUTLET J : 59, BLUEBERRY : 5, GOALWAY : 13, DICKIES: 1, Navy Store: 4,  
TOTAL: 450