

Monthly Sales Result for Fiscal year ending Feb. 2016(year on year)

		(%)								
		Mar	Apr	May	1Q	Jun	Jul	Aug	2Q	1H
Same Stores	Sales	95.3								
	No. of Customers	93.4								
	Ave. Purchase per Customer	102.0								
All Stores	Sales	91.2								
	No. of Customers	89.7								
	Ave. Purchase per Customer	101.7								
No. of Stores	New Stores	4								
	Store Closure	4								
	Total No. of Stores	480								

		Sep	Oct	Nov	3Q	Dec	Jan	Feb	4Q	2H	Total
Same Stores	Sales										
	No. of Customers										
	Ave. Purchase per Customer										
All Stores	Sales										
	No. of Customers										
	Ave. Purchase per Customer										
No. of Stores	New Stores										
	Store Closure										
	Total No. of Stores										

Note1: The "same store" means the store operated 14months or more. The number of the same store changes every month. The above are preliminary figures. In principle, preliminary figures are announced by the second business day of each month. In cases where a difference exists between the preliminary and final figures, the preliminary figures will be revised to reflect the final figures when announcing the preliminary figures for the following month.

Overview

In March 2015, same-store sales decreased by 4.7% year on year(yoy), while all store sales decreased by 8.8% yoy.
 Although the sales were rather satisfactory until the mid month, the later half month could not meet the last year's sales rush before consumption tax hike.
 Among the newly launched men's "Business-Casual Style" category, "Navy Premium" jackets sold and received well by our customers.
 As of the end of March, we launched the new store format, "Mac-House Super Store" in Ohi, Saitama pref.. This new format store showed promising start by recording the biggest sales amount during the opening sale.
 The impact of two fewer public and weekend holiday is estimated -3% on sale figure yoy.

New Stores: 4

Store Closures: 4

Number of Stores:

MAC HOUSE: 344 (including Mac-House Super Store:1), MAC-HOUSE PLAZA: 24
 OUTLET J : 81, BLUEBERRY : 8, GOALWAY : 16, DICKIES : 2, Navy Store: 5,
 TOTAL: 480