

Monthly Sales Result for Fiscal year ending Feb. 2016(year on year)

		(%)								
		Mar	Apr	May	1Q	Jun	Jul	Aug	2Q	1H
Same Stores	Sales	95.3	112.6	106.2	104.7	87.8			87.8	100.4
	No. of Customers	93.4	111.5	104.4	103.4	85.9			85.9	98.6
	Ave. Purchase per Customer	102.0	100.9	101.8	101.3	102.2			102.2	101.8
All Stores	Sales	91.2	108.3	102.6	100.7	84.6			84.6	96.6
	No. of Customers	89.7	107.8	101.2	99.8	83.2			83.2	95.3
	Ave. Purchase per Customer	101.7	100.4	101.4	100.9	101.6			101.6	101.4
No. of Stores	New Stores	4	1		5	0			0	5
	Store Closure	4	3	8	15	2			2	17
	Total No. of Stores	480	478	470	470	468			468	468

										Total
Same Stores	Sales									104.7
	No. of Customers									103.4
	Ave. Purchase per Customer									101.3
All Stores	Sales									100.7
	No. of Customers									99.8
	Ave. Purchase per Customer									100.9
No. of Stores	New Stores									5
	Store Closure									17
	Total No. of Stores									468

Note1: The "same store" means the store operated 14months or more. The number of the same store changes every month. The above are preliminary figures. In principle, preliminary figures are announced by the second business day of each month. In cases where a difference exists between the preliminary and final figures, the preliminary figures will be revised to reflect the final figures when announcing the preliminary figures for the following month.

Overview

In June 2015, same-store sales dropped by 12.2% year on year(yoy), while all store sales were down 15.4% yoy.

There was one less Sunday compared with last year, which had negative impact apprx. 4% of the same-store sales. In addition, severely rainy weather in some local areas and the cool weather seemed to be the cause of the sharp drop in sales this month.

In product category, the sales of shirts and cut&sewn items were lackluster, while bottomwears showed steadfast sales.

New Stores: 0

Store Closures: 8

Number of Stores: 468

MAC HOUSE: 339 (including Mac-House Super Store:2), MAC-HOUSE PLAZA: 24  
OUTLET J: 77, BLUEBERRY: 7, GOALWAY: 16, DICKIES: 1, Navy Store: 4,  
TOTAL: 468