

Monthly Sales Result for Fiscal year ending Feb. 2019(year on year)

(%)

		Mar	Apr	May	1Q	Jun	Jul	Aug	2Q	1H
Same Stores	Sales	100.0	92.2	83.7	91.3	93.7			93.7	91.8
	No. of Customers	105.1	96.4	88.6	95.8	94.9			94.9	95.6
	Ave. Purchase per Customer	95.2	95.6	94.4	95.3	98.7			98.7	96.1
All Stores	Sales	97.6	91.2	84.5	90.6	94.8			94.8	91.5
	No. of Customers	103.5	97.0	91.8	96.8	98.1			98.1	97.1
	Ave. Purchase per Customer	94.3	94.1	92.1	93.6	96.6			96.6	94.3
No. of Stores	New Stores	0	6	1	7	1			1	8
	Store Closure	2	0	2	4	0			0	4
	Total No. of Stores	408	414	413	413	414			414	414

		Sep	Oct	Nov	3Q	Dec	Jan	Feb	4Q	2H	Total
Same Stores	Sales										91.8
	No. of Customers										95.6
	Ave. Purchase per Customer										96.1
All Stores	Sales										91.5
	No. of Customers										97.1
	Ave. Purchase per Customer										94.3
No. of Stores	New Stores										8
	Store Closure										4
	Total No. of Stores										414

Note: The "same store" means the store operated 14months or more. The number of the same store changes every month. The above are preliminary figures. In principle, preliminary figures are announced by the second business day of each month. In cases where a difference exists between the preliminary and final figures, the preliminary figures will be revised to reflect the final figures when announcing the preliminary figures for the following month.

Summary

In June 2018, items such as, Men's T-shirts, Linen shirts and Deodorant polo-shirts, best for Father's day present, showed solid sales. However, in need of saving expenses, we cut back the newspaper advertisement largely in the middle to end of the month. As a result, this month's sales ended lowly as above.

New Store: 1

Store Closures: 0

Number of Stores:

MAC HOUSE: 371 (including Mac-House Super Store : 11, MHSSF:52, MHUS:1, Mac-House Outlet : 4),

MAC-HOUSE PLAZA: 14, OUTLET J: 22, BLUEBERRY: 3, GOALWAY: 4, Navy Store: 1

TOTAL: 414

**Mac-House**